

APRIL 2012

## Moving Toward a Bright Future



### A Message from Ronia

At the beginning of each year, I try to set pretty lofty expectations for our company. After all, without goals to aspire to there is no way to move forward as an organization. After evaluating our team's performance during the first quarter, however, it appears that I aimed too low – what a great start to the year we've had! I guess I shouldn't be surprised as this talented group of people never ceases to perform beyond my expectations.

We have added a number of new clients to our roster, including iconic companies such as Daimler/Detroit Diesel and Bose. And we've also added a number of new talented individuals to our team – make sure to say hello when you see new faces around the office or on-site at a client's location. I'm especially pleased with the tremendous strides we've made in adding engineering talent and expanding our engineering relationships with clients. This will continue to be a leading source of growth for us.

As always, I welcome suggestions on how we can improve our organization and how we serve our clients. Your input is valued and I look forward to hearing from you.

*Ronia*



### Reminder to "Refer. Recruit. REWARD."

We kicked off our "Refer. Recruit. Reward." referral program last quarter and look forward to paying out even more cash rewards as the year progresses. As we continue to develop new customer relationships, and expand existing ones, now is the perfect time to refer a talented individual to OpTech. Earn \$1,000 for your first referral, \$1,500 for your second, and \$2,000 for every subsequent referral during the year. Simply email the name and contact

### Awards

OpTech was recently recognized as one of the 50 recipients of Michigan's 2012 "Economic Bright Spots" award by *Corp!* magazine. The honorees are selected for their innovation and success, exemplifying why Michigan is a great place to do business.

### New Hires

Make sure to say hello to our newest team members!

**Will Hodges**  
**Melissa Martin**  
**Sean Prior**  
**Shelly Rooney**  
**Brandee Williams**  
**John Powell**  
**Michael Darby**  
**Val Ivanovski**  
**Shone Thomas**  
**Mary McCollom**  
**Badari Talanki**  
**Srikanth Puli**  
**Michael Cermak**  
**Jaswinder Kaur**  
**David Gniewek**  
**Glenn Harmin**  
**David Ross**  
**Taha Matheen**  
**Jason Cross**  
**Patricia Combs**  
**Hallie Richter**  
**Geno Tolbert**

information of a qualified individual to [hr@optechus.com](mailto:hr@optechus.com). For more information, please contact your OpTech recruiter.

## Connect on LinkedIn

Please connect with OpTech on LinkedIn! Network with key members of our team and learn about the latest job openings. [Click here](#) to visit our LinkedIn page.

## Kudos Korner

Kudos to Faith Karim and Jeff Treece who recently received outstanding feedback for their hard work and dedication while working for Comerica.

**“I just really wanted to give you some really good feedback about Faith. She is doing a fantastic job. Not that you don’t know that already, but I know feedback helps. She has the drive and initiative and she ‘gets it.’ Great attitude and easy to work with.”**

**“Thanks Jeff for all of your help! You are a life saver!”**



## On the Road to Success

We are always on the hunt for the best and brightest talent! OpTech recently participated in a number of bustling job fairs to help find top IT and engineering professionals.



Engineering Society  
of Detroit Job Fair

Greater Detroit  
Technology Career Fair

Michigan Collegiate Fair

Spring Technology Job Fair



**Terri Shellnut**  
**Roger Fisher**

## New Accounts

OpTech is happy to announce new client relationships!

**A123**  
**AAM**  
**Bose**  
**Daimler/Detroit Diesel**  
**Daesung Electric Company**  
**Talmer Bank**  
**TRW Automotive**

## Birthdays

Best wishes to the following OpTech employees with February, March and April birthdays!

### FEBRUARY

Michael Darby | Feb 22

### MARCH

Jeffrey Treece | Mar 10  
Michael D’Angelo | Mar 11  
Sandeep Gupta | Mar 12  
Michael Cermack | Mar 24  
Shone Thomas | Mar 25  
Bradley Wilkerson | Mar 27

### APRIL

Deniella Ortiz-Lalain | April 2  
Walter Stepniowski | April 7  
Brandee Williams | April 7  
Ursula Ketchum | April 12  
Sean Prior | April 16  
Melissa Martin | April 20  
John McKenna | April 24

## Opinion of the Month

*What the mind  
can conceive,  
it can achieve.*

– Napoleon Hill



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